

AiO AGM 2022

Landmark Hotel
Bangkok, Thailand

September 11-14th 2022



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About Bangkok, Thailand



Bangkok is an exciting and vibrant city of over 12 million people. The greater metropolitan area of Bangkok extends for more than 32 kilometers (20 miles) in all directions. Situated in the central plains of Thailand, on the Chao Phraya River near the Gulf of Thailand, Bangkok is Thailand's administrative, economic, and cultural centre, as well as a major commercial and transportation hub for South-east Asia.

You need not travel far in Bangkok to find the trappings of modern civilization give way to historical treasures and traditional culture and heritage. A rich history, fabulous shopping, colorful night life, sumptuous food and plenty of fun. Although Bangkok, one of the largest cities in the world is crowded and fast paced, you can easily find the traditional and spiritual side at one of the many ancient temples. The city has 400 glittering Buddhist temples of great beauty, magnificent palaces, classical dance performances, numerous shopping

centers, and a still functioning traditional lifestyle.

One visit to Bangkok is seldom enough. It is a city that will whet the appetite of those with an inquisitive nature and a thirst for adventure. There are unending contrasts around every corner, Bangkok is truly unique. It is not hard to get around by using the BTS Skytrain, the MRT Metro (subway, or underground), the Chao Phraya Express Boats (river buses), and the ubiquitous colorful taxis. Bangkok has a feast of attractions to offer.

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After a time we find ourselves in Bangkok again. We made it through the global pandemic and are finally, finally, finally back together again! We at the network are extremely happy to see everyone again. We only hope that you all have missed one another as much as we have missed you.

Need I number all the things that have occurred since we last met - some of them still occurring? Besides the pandemic there has been the cursed global supply chain disaster that we have had to contend with. There has been a plethora of political instability in several countries all over the world and now we have to handle conducting business in the backdrop of a war that has the world on edge, with all the unpredictability and anxiety that this is causing.

But I know that we will get through these as a team.

Bangkok is, without a doubt, the home of logistics networking. It is a realization that I have come to terms with over the years. So in a broad manner of speaking, this is a homecoming, not simply for us all, but for the freight forwarding industry. For the past two years or more international freight forwarders have been in a holding pattern while at the same time it has seemed like the world, as we have known it, is completely upside down. The uncertainty looks like it will be around for a while longer. But we also intend to be around for a while longer as well. We hope that the members of our group will remain for the ride and that our business relations, contacts and colleagues will be a large part of the stability that we all need.

I strongly feel that your coming to Bangkok to reconnect is a part of what we all need now. Familiarity. Friendship. Building commerce for the benefit of everyone wherever they may be in the world. So take advantage of this time and let's build a strong chain of allies. We need to see each other through this time we are going through.

And with that I thank you from the bottom of my heart for making the trip.

Make business, but don't forget to make friends.



Gary Dale Cearley,
AiO Logistic Network's Executive Director

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Welcome note from Our AiO AGM 2022 Platinum Sponsor and Lanyard Sponsor: Shobha Prompt Services Pvt. Ltd.

We, Shobha Prompt Services Pvt.Ltd., India would like to welcome all AiO delegates from all around the world to this wonderful event of AiO AGM 2022 in Bangkok, Thailand. We all need to re start personal meetings after forgetful past two years. We wish everyone very successful meeting and at the same time enjoy this event.

We take liberty to introduce our company here.

Shobha Prompt Services Pvt.ltd. is a privately owned independent freight forwarding company. The company was formed in 1967 with the sole purpose of becoming a reliable, yet cost effective, worldwide logistics provider.

Business Activities

- Authorized Custom Broker
- Freight forwarder & Logistics (Sea & Air Services)
- Logistics In-Land trucking, Container
- Project cargo handling
- Warehousing
- Door-to-Door services
- Supply chain Management
- Break Bulk cargo handling
- MTO
- Cargo Insurance

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YEARS

OF MOVING YOUR BUSINESS GLOBALLY

FREIGHT FORWARDING | CUSTOM CLEARANCE | TRANSPORTATION



NORA Global Logistics:

Our XLP AGM 2022 Gold Sponsor

NORA & NORTRANS GLOBAL LOGISTICS CO is a freight forwarding company which started operations in 1997 at Turkey(HQ) providing Logistics solutions with Djibouti and Ethiopia branches. Offering a full and comprehensive range of services, including international freight Forwarding via our East Africa branch offices where they have the capability of achieving sea shipments and all kinds of transportation safely and under control by the experiences and the activities they have carried out so far.

They are handling Transit cargo and custom brokerage services in high volumes to/from Ethiopia via Djibouti to/from worldwide destinations. They have turn key reliable services with their own Djibouti & Ethiopian branch offices with integrated IT supporting information flow with a professional and highly motivated team in a difficult region.

As NORA & NORTRANS GLOBAL LOGISTICS CO they aim to offer all the logistics services safely according to the

needs of their valuable business partners who make investments in East Africa, including the countries Djibouti, Ethiopia and Somalia by using their 22 years of experience.

Services Include

- Import shipment - LCL / FCL
- Export shipment - FCL / AIR
- Door-to-door delivery - DDU / DDP
- Project cargo management
- Customs clearance
- Transportation
- Dangerous cargo handling
- Multi-modal Logistics
- Transit service



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MEMBER 2015**

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Transways Logistics International: Our AiO AGM 2022 Gold Sponsor

Transways Logistics International Australia & New Zealand, your 2021 AIO BEST NETWORK PARTNER (as voted by members) is pleased to once again be sponsoring the 2022 AIO Conference.

After humble beginnings in Sydney, Australia we have grown to have offices located in several strategic locations globally such as Hong Kong, China, New Zealand, Indonesia, Taiwan, Malaysia and Singapore. Our Transways team has expanded to include over 450 personnel globally and with over 39 years of operations behind us, we are able to provide both our clients and partners unmatched levels of trust, loyalty and integrity.

Understanding what makes a successful partnership in International Freight Forwarding is key to our success and relationships held with our fellow AIO members. Having been voted AIO BEST NETWORK PARTNER 2021, our focus on reply time frames, true and accurate information is a key factor in our partners success and ability to service their clients.

We take immense pride in achieving this, no matter the size of the job.

The Transways organization holds all relevant licenses in each country to conduct business in Freight Forwarding and Customs, along with bonded / non-bonded warehousing and IATA accreditation in several countries.

Over the past three decades, our services have evolved to include freight forwarding (Air and Sea), customs clearance, warehousing, projects and all other logistics services. With low overheads, pricing remains competitive and attractive with guaranteed quality, personal service, with a can do attitude each and every time.

Transways Logistics International, a founding member of AIO back in 2015 remains the right choice for you. Big enough to remain relevant in an environment that see's many multi-national organizations, but small enough to service your organization on a personal level with results that don't disappoint.

www.transways.com.au | www.transways.com.cn | www.transways.com.hk
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YOU'RE CARGO, OUR EXPERIENCE

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CargoWise: **Our AiO AGM 2022 Software Sponsor**

CargoWise is a single source, deeply integrated and truly global platform designed to meet the diverse needs of the logistics industry.

CargoWise enables customers to execute highly complex logistics transactions and manage their operations on one database across multiple users, functions, offices, countries, currencies, and languages.

A highly flexible and feature-rich system, CargoWise delivers powerful productivity, extensive functionality, comprehensive integration and deep international compliance capabilities for businesses of all sizes.

CargoWise is our network's Exclusive Technology Partner, entitling members to a range of discounts and benefits.



To find out more about CargoWise, please visit www.cargowise.com

Container xChange: Our 2022 AiO AGM Affiliate Sponsor

Our newly established partnership will provide AiO members discounted access to lease, buy and sell containers in 2500+ locations around the globe and gain a competitive advantage in the container booking race.

Members may use the platform to find new partners and manage end-to-end container logistics operations; including services like payment handling, trading buyer protection, container tracking premium and wallet management. Through xChange, members gain greater market transparency, avoid demurrage & detention charges and enhance operational flexibility.

With a vision to simplify the logistics of global trade, Hamburg based company Container xChange connects industry players and brings them on one simple and efficient infrastructure to help them digitize their container logistic operations. AiO members will join more than 800 companies such as Kuehne+Nagel, Seaco, Sogese, Ocean Box, VMR Lines and Sarjak in revolutionizing their container sourcing method.



Contact: Nadia Lin
Email: nli@container-xchange.com

Freightify: Our AiO AGM 2022 Affililate Sponsor

Freightify was established in 2016 with the vision to enable freight forwarders of any size for the digitization of global trade.

They empower freight forwarders by providing white labeled rate automation solutions to digitize their rate procurement, rate management and quotation processes with ease.

In addition to this, they also provide track and trace solutions that help freight forwarders in getting the live location of vessels and automated milestones within seconds.

Services:

Freightify is the no.1 tool for digitising the relationship between forwarders and carriers. Freightify is the pre-sales platform for rates, schedules, quotes, bookings and tracking. Everything you need in one system.

Rate Procurement - Live API access to SPOT and Contract Rates of carriers and NVOCCs

Rate Management - Automated conversion of rate sheets in all formats with live schedules

Quotation - Add margins on the fly and create online quotes within seconds. Full control of buying and selling rates

Customer Portal - Enable online quotes and bookings for shippers, agents or partners

Track and Trace - Get latest milestone of container movement at your fingertips

TMS Integration - Leverage a fully connected data setup with a two way integration for eliminating double entry



Contact : Bala Gurusamy

E-mail : bala.g@freightify.com

AVP Growth, USA

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Twenty-Seven Bites Brasserie

Their all-day dining restaurant offers variety and specialty dishes. Live cooking stations and an eclectic range of dishes take you on a culinary tour of the globe at Twenty-Seven Bites Brasserie.

Signature elements:

- Interactive stations with chefs creating bespoke dishes for you
- Local and imported seafood served on ice carvings
- International and local cuisine
- Open kitchen dedicated to different cuisine



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Optional Activity #1 Chaophraya River Afternoon Cruise

Bangkok cruise along the Chao Phraya River is a popular experience when you are visiting Bangkok. During cruise you will have an opportunity to enjoy the beauty of Thai capital's stunning scenery and famous historical sites such as the Royal Grand Palace & Wat Pra Kaew (Temple of Emerald Buddha), Wat Arun (Temple of Dawn), Bangkhunprom Palace, Kanlayanamitr Temple and the Rama VIII Bridge while floating on the river enjoying drinks and the sunset.

Optional Activity #2 Go Kart Grand Prix

(Capped at 40pax)

This is a fun team building activity for the more adventurous group. The Go Kart Grand Prix

1. Driver safety briefing
2. Participants split into groups (maximum 10 per group)
3. Each group has an 8-minute warm up session (learning to drive the karts)
4. Welcome drink served
5. Each group has an 8-minute qualifying session (setting your fastest possible lap time)
6. Top 10 qualifiers announced
7. Additional driver briefing for top 10 qualifiers
8. Top 10 qualifiers enter a 15-lap F1 style (grid start) final
9. Podium presentation. Top 3 finishers receive a trophy. Winner also receives a bottle of champagne



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Staff at the Event



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Conference Agenda

September 11th

19:00 - 19:30	Registration
19:30 - 21:30	Welcome Address & Cocktail Reception

September 12th

9:30 - 10:00	Registration
10:00 - 11:00	One-to-one meetings (3)
11:00 - 11:30	Coffee Break
11:30 - 12:30	One-to-one meetings (3)
12:30 - 13:00	Group Photo
13:00 - 14:20	Lunch
14:20 - 15:40	One-to-one meetings (4)
15:40 - 16:00	Coffee Break
16:00 - 16:30	One-to-one meetings (2)
17:00 - 22:00	Dinner at Twenty Seven Bites (Bus Departs 5PM Sharp)

September 13rd

9:30 - 10:50	One-to-one meetings (4)
10:50 - 11:10	Coffee Break
11:10 - 12:30	One-to-one meetings (4)
12:30 - 13:20	Lunch
13.30 onwards	Optional Group Activity #1 Chaophraya River Cruise (Depart 1:30 PM Sharp)
14:00 onwards	Optional Group Activity #2 Go Kart Grand Prix (Depart 14:00 PM Sharp)

September 14th

9.30 - 11.10	One-to-one meetings (5)
11:10 - 11:30	Coffee Break
11:30 - 13.10	One-to-one meetings (5)
13:10 - 14:20	Lunch
14:20 - 15:40	One-to-one meetings (4)
15:40 - 16.00	Coffee Break
16:00 - 17:20	One-to-one meetings (4)
17:30 - 20:00	Prize Draw and Awards Ceremony

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